

## **Development Update – 17 April 2008**

Since the club was granted planning permission for the construction of 4 indoor courts, our finance and strategic group have been working away behind the scenes, on both the indoor court and clubhouse developments.

A substantial part of time has been spent on working through the business plan and financial projections to determine the level of support required to finance the project. As a result we can communicate the following:

- **Bank Financing**

We are pleased to report that the bank has responded positively with regards to financing support for the indoor court project. They have also given their feedback/advice on finance for the clubhouse development. As a result of this advice, we will be working with the bank to investigate obtaining a co-funding element for the clubhouse project raised from additional sources.

- **LTA Funding**

A revised loan application was submitted to the LTA last month and we are waiting for written confirmation of their support. While the LTA response has been positive, (we satisfy the general criteria required for development funding support) it is unlikely that we will hear official confirmation of any loans/ grants in the next 2 months due to their own internal timetable for these matters.

As a result of the funding and financing investigations we now have the key information in place for the indoor court development and it is now felt that it would make sense to separate the projects and seek approval from the membership for the indoor court development. It must be emphasised that the overall strategy of your Management Committee is still for the Club to benefit from Indoor Courts and improved Clubhouse facilities and we will continue to develop a financial plan that will support the clubhouse project.

The timescale is therefore indicating a General Meeting to be held in this quarter where member approval for the indoor court project will be sought. The Clubhouse Development project will be presented at a General Meeting at a later date following more refinement to the business plan by the finance and strategic group together with advice from the bank.

There has already been a lot of detail circulated regarding the indoor court project but we are aware that the financial information has not been available. This has been intentional as it was hoped to have definitive finance arrangements and confirmed funding before releasing this information. It is now evident that we will not have this information in time for a General Meeting. However, the financial plan has been prepared which includes the estimated costs and revenues together with anticipated funding. This plan has been accepted and validated by both the bank and the LTA. Full details will be circulated in a communication next week.

Chris Davies  
Honorary Chairman